

# *Ocean Rate Bulletin*



## **Animal Feed:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2004.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 2004. Source: PIERS, July 2004.

### **Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for September 30, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Animal Feed are quoted on full 20-foot dry containers unless otherwise noted.

Container movements of animal feed are defined by the Harmonized Tariff System as "Animal Feed, Prepared, Except Dog or Cat Food" and "Veg. Material, Wastes, Etc., for Animal Feed".

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 13.0 \ 82.0

| Carrier                       | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |       |         |     |           | Size | Container Rate |
|-------------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-------|---------|-----|-----------|------|----------------|
|                               |              |                 |                      |            | BAF         | CHASSIS | CAF | THC   | CFS Rec | ARB | Cotton R. |      |                |
| Hatsu Marine Ltd.             | 92%          | 14%             | 21 <sup>3</sup>      | \$840      | \$184       | \$40    |     | \$453 |         |     |           |      | \$1,517        |
| Lloyd Trestino                | 8%           | 4%              | 17                   | \$550      |             |         |     |       |         |     |           |      | \$550          |
| Hanjin                        | 0%           | 51%             | 9 <sup>12</sup>      | \$640      | \$184       |         |     |       |         |     |           |      | \$824          |
| Hyundai                       | 0%           | 20%             | 12                   |            |             |         |     |       |         |     |           |      |                |
| Hapag-Lloyd                   | 0%           | 7%              | 21                   | \$1,140    | \$184       | \$40    |     |       |         |     |           |      | \$1,364        |
| OOCL                          | 0%           | 4%              | 19                   | \$2,000    | \$184       | \$40    |     |       |         |     |           |      | \$2,224        |
| <b>Average Container Rate</b> |              |                 |                      |            |             |         |     |       |         |     |           |      | \$1,435        |

12 Transit time is based on departure from Savannah, GA.

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 15.3 \ 15.3

| Carrier                | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     |           | Size | Container Rate |
|------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
|                        |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. |      |                |
| P&O Nedlloyd           | 92%          | 92%             | 20                   | \$1,235    | \$184       | \$40    |     |     |         |     |           |      | \$1,459        |
| Hatsu Marine Ltd.      | 8%           | 8%              | 24 <sup>3</sup>      |            |             |         |     |     |         |     |           |      |                |
| Average Container Rate |              |                 |                      |            |             |         |     |     |         |     |           |      | \$1,459        |

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 2.0 \ 857.0

| Carrier                | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     |           | Size | Container Rate |
|------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
|                        |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. |      |                |
| Maersk-SeaLand         | 100%         | 74%             | 15                   | \$520      | \$184       | \$40    |     |     |         |     |           |      | \$744          |
| Hapag-Lloyd            | 0%           | 5%              | 12                   | \$760      | \$184       | \$40    |     |     |         |     |           |      | \$984          |
| MOL                    | 0%           | 5%              | 10                   |            |             |         |     |     |         |     |           |      |                |
| Average Container Rate |              |                 |                      |            |             |         |     |     |         |     |           |      | \$744          |

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 18.0 \ 64.0

| Carrier                | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     |           | Size | Container Rate |
|------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
|                        |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. |      |                |
| MOL                    | 67%          | 19%             | 15                   |            |             |         |     |     |         |     |           |      |                |
| Maersk-SeaLand         | 33%          | 52%             | 24                   | \$680      | \$184       | \$40    |     |     |         |     |           |      | \$904          |
| Lloyd Trestino         | 0%           | 13%             | 17                   | \$550      | \$184       |         |     |     |         |     |           |      | \$734          |
| Hanjin                 | 0%           | 6%              | 19                   |            |             |         |     |     |         |     |           |      |                |
| Evergreen              | 0%           | 5%              | 20 <sup>3</sup>      | \$680      | \$184       |         |     |     |         |     |           |      | \$864          |
| COSCO                  | 0%           | 3%              |                      |            |             |         |     |     |         |     |           |      |                |
| P&O Nedlloyd           | 0%           | 3%              |                      | \$1,235    | \$184       | \$40    |     |     |         |     |           |      | \$1,459        |
| Average Container Rate |              |                 |                      |            |             |         |     |     |         |     |           |      | \$904          |

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 1.0 \ 2.0

| Carrier                | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     |           | Size | Container Rate |
|------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
|                        |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. |      |                |
| Evergreen              | 100%         | 50%             | 17 <sup>3</sup>      | \$820      |             |         |     |     |         |     |           |      | \$820          |
| OOCL                   | 0%           | 50%             | 12                   | \$1,250    | \$184       | \$40    |     |     |         |     |           |      | \$1,474        |
| Average Container Rate |              |                 |                      |            |             |         |     |     |         |     |           |      | \$820          |

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 18.0 \ 169.7

| Carrier                | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |       |         |     |           | Size | Container Rate |
|------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-------|---------|-----|-----------|------|----------------|
|                        |              |                 |                      |            | BAF         | CHASSIS | CAF | THC   | CFS Rec | ARB | Cotton R. |      |                |
| Lloyd Trestino         | 33%          | 34%             | 12                   | \$760      | \$184       |         |     |       |         |     |           |      | \$944          |
| Westwood               | 28%          | 40%             | 18                   | \$850      |             |         | 49% | \$520 |         |     |           |      | \$1,787        |
| Hatsu Marine Ltd.      | 28%          | 5%              | 12                   |            |             |         |     |       |         |     |           |      |                |
| APL                    | 11%          | 6%              | 7                    | \$1,870    | \$184       | \$40    | 49% |       |         |     |           |      | \$3,010        |
| Evergreen              | 0%           | 6%              | 11                   | \$1,380    | \$184       |         |     |       |         |     |           |      | \$1,564        |
| Maersk-SeaLand         | 0%           | 4%              | 11                   | \$580      | \$184       | \$40    |     |       |         |     |           |      | \$804          |
| NYK Line               | 0%           | 4%              | 9                    |            |             |         |     |       |         |     |           |      |                |
| Average Container Rate |              |                 |                      |            |             |         |     |       |         |     |           |      | \$1,586        |

# Ocean Rate Bulletin

Seattle/Tacoma To Antwerp, Belgium

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 2.2 \ 280.4

| Carrier      | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     |           | Size | Container Rate |
|--------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
|              |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. |      |                |
| CMA-CGM      | 91%          | 2%              |                      |            |             |         |     |     |         |     |           |      |                |
| OOCL         | 9%           | 0%              | 20                   |            |             |         |     |     |         |     |           |      |                |
| P&O Nedlloyd | 0%           | 73%             | 24                   |            |             |         |     |     |         |     |           |      |                |
| Hapag-Lloyd  | 0%           | 20%             | 23                   |            |             |         |     |     |         |     |           |      |                |

Average Container Rate



# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Animal Feed

Monthly Market Share For: July 2004

Month\Year: 131.0 \ 822.0

| Carrier                | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     |           | Size | Container Rate |
|------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
|                        |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. |      |                |
| Maersk-SeaLand         | 98%          | 91%             | 15                   | \$520      | \$184       | \$40    |     |     |         |     |           |      | \$744          |
| K Line                 | 2%           | 2%              | 18                   | \$925      | \$112       | \$40    |     |     |         |     |           |      | \$1,077        |
| China Shipping         | 0%           | 5%              | 20                   |            |             |         |     |     |         |     |           |      |                |
| Average Container Rate |              |                 |                      |            |             |         |     |     |         |     |           |      | \$752          |